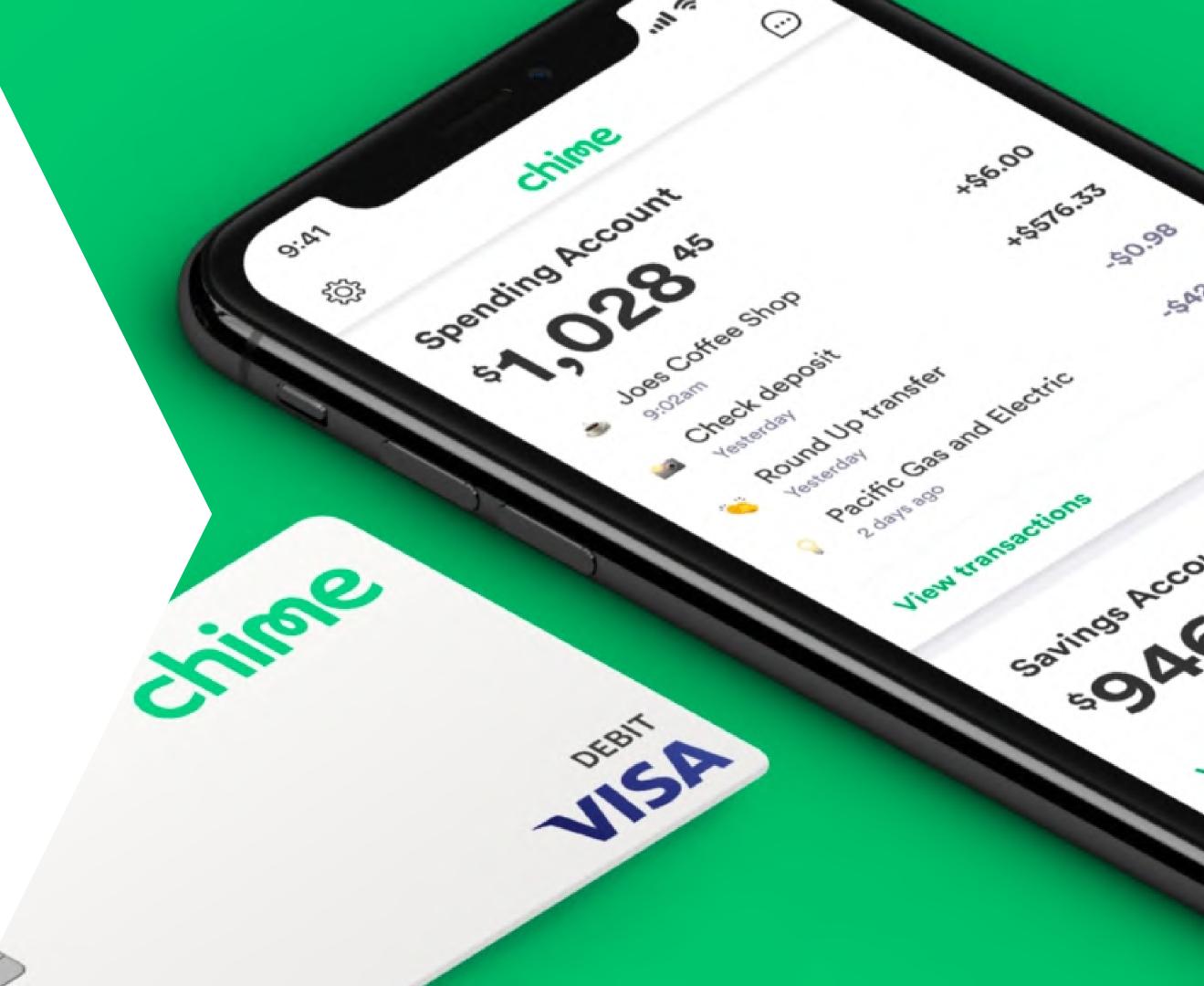
### Technology's Strategy

August 2022



## Chime became the leading digital banking service in the US in less than a decade...

by building a great product.



### To maintain our pace of growth in the decade to come... to reach our fullest potential.

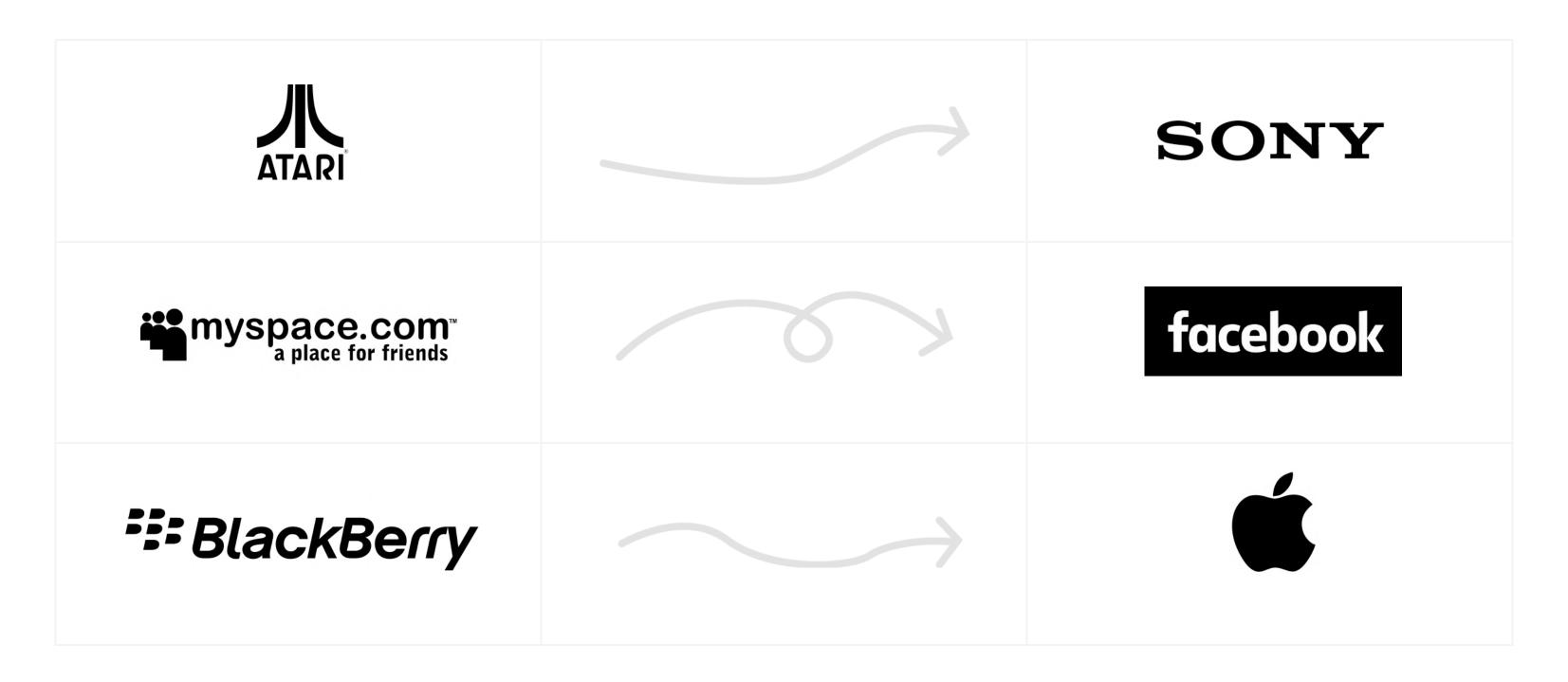
We must now build a great platform— ChimeOS



Technology Strategy August 2022 confidential

#### All products become obsolete.

#### But platforms evolve and thrive.



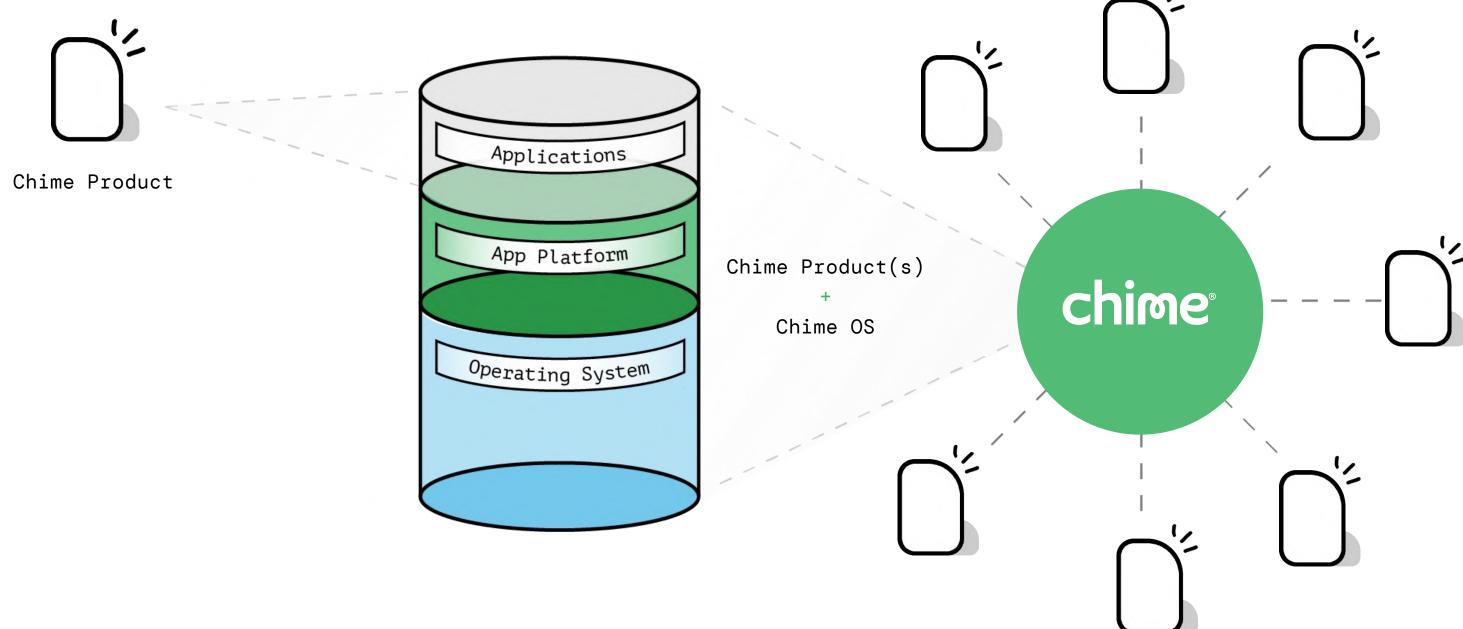
## ChimeOS isn't another product initiative. It's the foundation for every application we'll ever create.



### Product

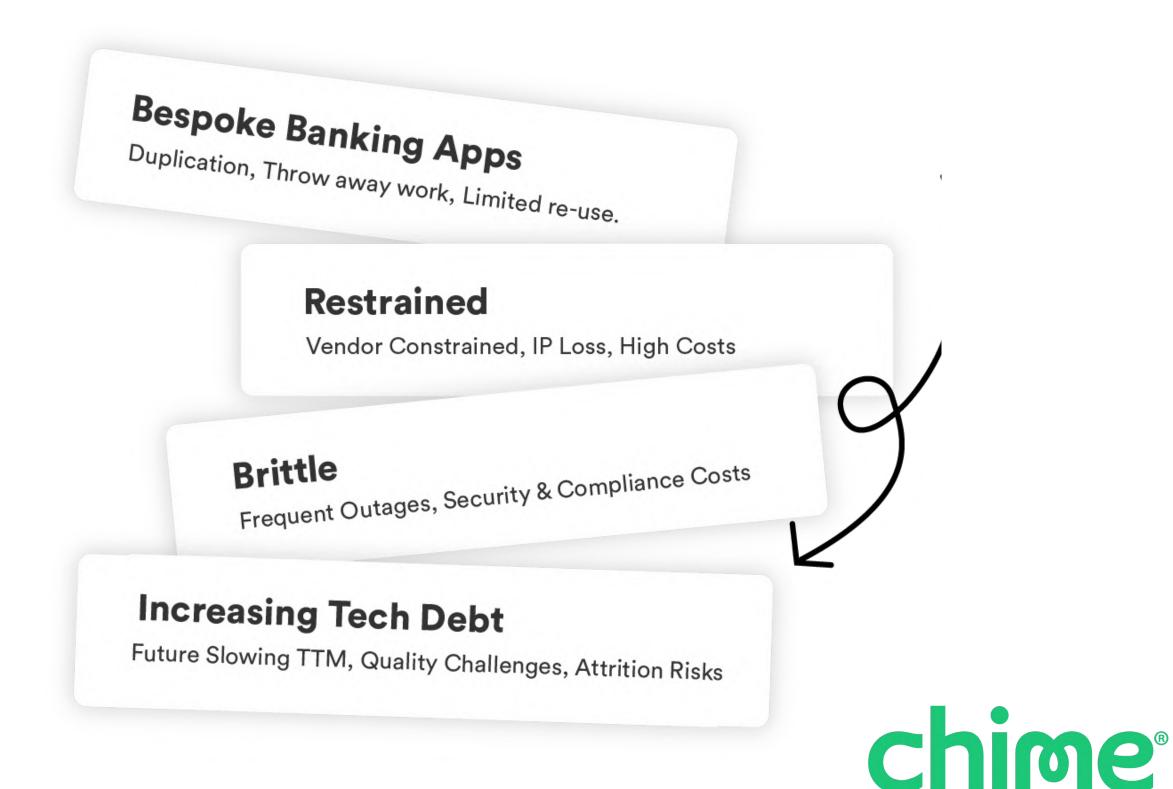
to

#### Platform

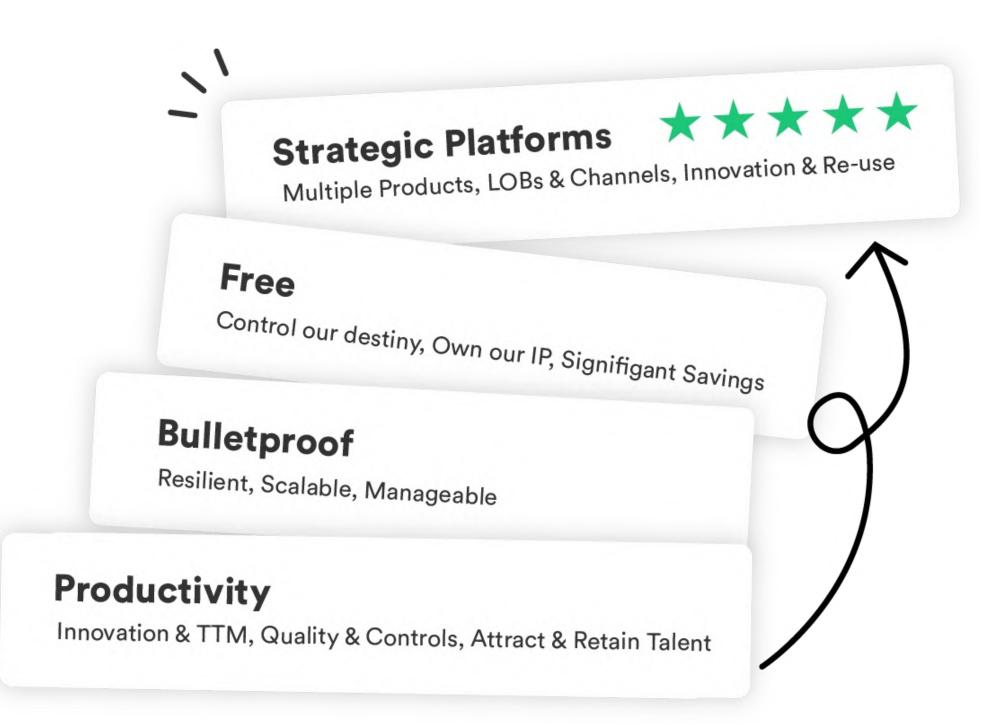


## Our product architecture has flaws.

Costing us members, member satisfaction, and money.



The singular solution to each of these problems is ChimeOS.







#### What it takes to get there.

## We need to rebuild our product on top of reusable foundations.

Turning Chime into a super app

with two core components: Lending & Investing

Existing Chime App, Money & Data Infrastructure



MONEY TRANSFER BANKING SERVICES

**TARGETING** 

DTS

FINPLAT



Applications

App Platform

Operating System



# The promise: a platform architecture that, by design, invites innovation.

If we build next-gen joint checking, we'd be able to rapidly launch joint accounts.

Entirely new markets will be just lines of code away. The days of duplicate code, duplicate data, and redundant dev cycles will be over.





## Step One: Moving to FINPLAT.

ChimeOS will only be a reality if we build our own ledger and payment system rails. (ACH, Debit, Credit, ATM, Wire)





## It's time to move beyond Galileo.

- Their cost structure impacts our profit margins.
- Galileo turns our product features into their platform capabilities.
- SpotMe, and Early Direct Deposit are two of our early key differentiators that have now become features of our direct competitors.
- Their outages and reliability cost us members.

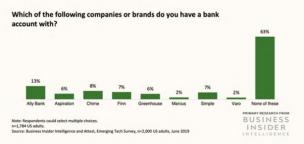
#### INSIDER

#### **US neobank Chime suffers major outage**

Gregory Magana Oct 21, 2019, 9:04 AM

US neobank Chime was hit by an outage on Wednesday that lasted more than 24 hours, leaving customers unable to make withdrawals or deposits and without access to Chime's website and mobile app, CNBC reports. The outage is reportedly Chime's third since July and was caused by an issue with the database of payment processor Galileo, according to people familiar with the matter cited by CNBC.

The neobank tweeted at around 10:30 a.m. EST on Friday that card purchases, ATM withdrawals, direct deposits, ACH transfers, and Chime checkbook were working normally and that it was working to bring Pay



**Business Insider Intelligence** 

Friends, mobile check deposits, and in-app support back online.

The outage struck Chime at a highly inopportune moment, as it can disrupt its trajectory to achieve major scale. Chime has been working to raise new funding from investors at a valuation of at least \$5 billion, per Axios, and its customer base is growing rapidly: It rose from 1 million users in mid-2018 to 5 million this year.

At this rate of growth, Chime is getting close to boasting the same number of clients as some of the smaller major US banks: The ming merger of SunTrust and BB&T, for example, is expected to

# Step Two: A comprehensive Data Strategy. (We'll build our Data Platforms into ChimeOS.)

#### Driving best-in class experiences.

- Member data holistic view of the member journey,
   for optimal, personalized experiences
- Machine learning / Machine intelligence leveraging data for optimal products, services and systems

#### Fueling innovation.

- Experimentation
- Analytics, Reporting, Forecasting
- Data Products

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## Step Three: We Must Achieve Consistent Availability & Limitless Scale.

- Always available at key moments for our members
- With technology that can match and exceed our pace of growth

# Over the next 12 months, we can transform from a product into a platform.

From a user-experience built on banking infrastructure created by others to infrastructure we've built from the ground up.'

That serves as the foundation for the greatest financial technology company of our time.